

Contact Name: LeJuan Strickland
Phone: 314-498-6363
Email: Lejuan.strickland@mssolutions.us
Website: WWW.FLY314.COM

FOR IMMEDIATE RELEASE

City of St. Louis Releasing Request for Qualifications for Potential Private Operators;

Agrees to a Preliminary Framework with Major Air Carriers

*City of St. Louis Posted the Request for Qualifications Online Today
Seeking Respondents to Bid on the
Potential Lease of St. Louis Lambert International Airport Operations*

October 4, 2019

SAINT LOUIS, Missouri----The City of St. Louis released a Request for Qualifications (RFQ) for potential private operators of the St. Louis Lambert International Airport (the Airport). Release of the RFQ marks a key step in the City's exploration of opportunities under the Federal Aviation Administration's Airport Investment Partnership Program (AIPP). The RFQ follows the City's agreement to a preliminary framework with the major air carriers operating at the Airport.

"This preliminary framework is a representation of all stakeholders and their quest to better understand the implications of a privately-operated airport," said Mayor of St. Louis, Lyda Krewson. "As we work through the various steps laid out under the AIPP program, we will be able to understand the potential impact to the City of St. Louis, the airlines' partnership, and ensuring our airport remains one of the best operated in the nation."

Airlines representing over eighty percent (80%) of the airport's traffic and eighty-five percent (85%) of the airport's weighted cargo have agreed to the preliminary framework, which enables the City to move forward with the next phase of the process; however, the preliminary agreement does not commit the City or airlines to ultimately move forward with a transaction.

"Having reached this point, we're now able to proceed to the next stage of evaluating this potential opportunity to enhance our largest asset while at the same time securing significant new funds for the City," said Airport Working Group Chair and City Budget Director Paul Payne.

The Federal Aviation Administration (FAA) accepted the City's preliminary application under the AIPP in 2017; the City selected an advisory team and started the exploration process of a potential public-private partnership at the Airport in August of last year. Since then, the City has analyzed the current conditions of the Airport, evaluated the opportunity that may be available under the AIPP program, communicated with residents, airport employees, air travelers, and community groups to inform them of the process and responded to their concerns and participated in extensive conversations with the major air carriers.

The RFQ asks respondents to detail their past performance history and financial ability to operate the Airport. Responses to the RFQ must be submitted by 5pm CST November 1, 2019. Based on the RFQ responses, the City will determine which respondents are qualified to move forward in the process.

The RFQ is available on the City's website at the link below:

<https://www.stlouis-mo.gov/government/departments/budget/airport-p3-lease.cfm>